

The Costs of Implementing Microsoft Exchange Server 2007 Internally

Implementing and managing Microsoft Exchange Server 2007 is large investment in cost, staff, and time. Unlike previous versions of Exchange Server, today's flagship email and collaboration product from Microsoft is more complex than ever. With Microsoft Exchange Server 2007, there is no direct upgrade path from earlier versions. Exchange 2007 requires multiple 64bit servers where previous versions of Exchange ran on 32bit; so that means you are doing another hardware refresh and you will need more than one server!

Let's look at the cost breakdown for 10 employees under two different scenarios. The prices shown are estimates based on shopping typical vendors. Most companies will fall somewhere between the two scenarios technology and price wise. Bandwidth and network hardware are not shown. All Microsoft pricing is with Software Assurance.

Scenario A – No high availability, lower end servers, standard Exchange features, next business day warranties:

10 MS Windows User/Device Client Access Licenses (CAL)	570
10 MS Exchange Standard Client Access Licenses (CAL)	1040
MS Windows Server Standard 64bit	2094 (1)
MS Exchange Server 2007 Standard	1992 (1)
Low End Servers with 3 Year Next Business Day Warranty	5000 (1)
Antispam/Antivirus Server with 1 Year Subscription for 10	4199
External Tape Backup Device and Tapes for 30 Day Rotation	3999
Tape Backup Software	3488 (2)
	\$22,382 Total

Scenario B – High availability clustered servers, high end multi-core servers, enterprise Exchange features, 4 hour same day warranty:

10 MS Windows User/Device Client Access Licenses (CAL)	570
10 MS Exchange Standard Client Access Licenses (CAL)	1040
10 MS Exchange Enterprise Client Access Licenses (CAL)	530
MS Windows Server Enterprise Enterprise 64 bit	10320 (3)
MS Exchange Server 2007 Enterprise	5833 (3)
High End Servers with 3 Year Same Day Four Hour Support	18000 (3)
Antispam/Antivirus Server with 1 Year Subscription for 10	4199
External Tape Backup Device and Tapes for 30 Day Rotation	3999
Tape Backup Software	3488 (2)
	\$47,979 Total

(1) – Two required, prices show with two included

(2) – Priced to backup Exchange mail servers only

(3) – Three required, prices show with three included

When considering the cost of acquiring, managing and troubleshooting the software and equipment necessary to implement Microsoft Exchange 2007, it's no wonder IT Directors and CFO's are opting more and more for a managed,

outsourced solution. Avulant's Managed and Hosted Microsoft Exchange model offers businesses a highly scalable, high availability solution for a fraction of the expense.

What's more, with our hosted and managed solution, not only do you save in upfront costs, but you pay a consistent monthly fee, making budgeting simple—your costs are predictable. This explains why when polled, 47% of IT Directors agree that SAAS (software as a service) applications like Avulant's Managed and Hosted Exchange are the future of IT - and very balance sheet friendly.